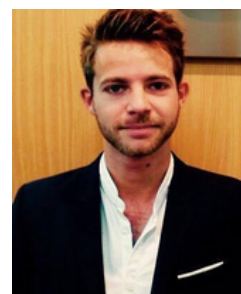

LEMAITRE SAMUEL
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SAM_LEMAITRE@HOTMAIL.FR
BORN ON 05/23/1995 IN PARIS



Education

2014 - 2019 Currently a 4th year student at **ESCE (École Supérieure de Commerce Extérieur), Paris**

2015 - 2016 Academic exchange at ISCTE (Instituto Superior de Ciências do Trabalho e da Empresa) / University Institute of Lisbon.

High school École Suger, Vaucresson, Baccalauréat Sciences Économiques et Sociales

Experience

2016

Econocom - Spain (Madrid) July-December

- Internship in the Marketing & Communications department (MarCom Assistant).
- Community Management - Twitter, Website, Blog (Documentary research to animate the social medias - Launch of the new Blog platform)
- Support to the Sales department - Works on presentations for business clients, participation to business meeting.
- Organization of internal photo contests during summer and Christmas.
- Business events' organization and implementation.
- Internal communication.
- Client Relationship Management - Works on data bases to support the salesforce and assure prospecting.
- Translation of corporate documents in French, English and Spanish.

2010

Foundation for the Research on Biodiversity (Paris)

- Internship in the communication department: Design of a foundation's layout.
- Website's renovation of the European Biodiversity Project.

2009

Municipal Architectural office (Meudon, Île de France)

- Mostly working on plans, measuring of public buildings and roads.

2015

Hewlett Packard Enterprise - France July-August

- Internship in the Partners Relationship department (Assistant to a Partner Business Manager).
- Meeting with key partners, achievement of partners ID file for HP teams: overview of the relationship, partners key assets, joint initiatives and development opportunities.
- Organization of a Blitz Day to promote the new HP Storage offer at Econocom (key partner).
- Prospecting and follow-up with the partner's salesforce.
- Help in the writing of a Memorandum Of Understanding planning a trade agreement linking HP to one of its partners in the development of a new offer.

Languages

French: Mother tongue.

English: Fluent, B2.

Spanish: Fluent.

Computing

Excel, Word, Power Point, Wordpress, social media (Facebook, Twitter, Hootsuite), and office suite of Mac.

Other interests

Sports: Tennis, climbing, swimming, sailing.

Travels

Music: Guitare, Jazz & Blues, Techno/House.

Photography